

# ECHIQUIER HEALTH IMPACT FOR ALL G

MAY 2024 (data as of 05/31/2024)



The subfund seeks long-term performance net of management fees through exposure to international equity markets and through companies whose activities provide solutions to the challenges of access to healthcare and which are distinguished by the quality of their governance and their environmental and social policies.





13 M€ Net assets



126.75 € NAV

Recommended investment horizon



# **Fund Managers**

Louis Porrini, Christine Lebreton

#### Characteristics

Sicav (subfund) Type Echiquier Impact

Creation of the Sicav 10/16/2017 Indefinite Lifetime Creation of the subfund 09/19/2019 Date of 1st NAV 09/19/2019 FR0013441722 Bloomberg code **ECHHEAG FP** Base currency

Income allocation Accumulation

33.4% MSCI WORI D/HI TH CARE. Ref. Indic. 66.6% MSCI EUROPE/HC NR

SFDR classification Article 9

#### **Financial information**

3% max. not acquired by the Entry charge subfund

Exit charge None

Management fees 135% incl taxes

Performance fee No Swing pricing No Min. subscription None

#### Fees as of 12/31/2023

Management fees and other administrative

1,38%

and operating expenses

0.11% Transaction costs Outperformance fees

#### Operational information

Valorisation frequency Daily Cut off Settlement D+2

Fund administrator Société Générale Custodian **BNP Paribas SA** Decimalisation Thousandths

## **Fund Manager comments**

Echiquier Health Impact For All G turned in a positive monthly performance of 1.91% and of 7.92% year-to-date

The fund rose, but underperformed its index by around 30 basis points. The strongest contributor was MODERNA, which benefited from the FDA's approval of a vaccine against Respiratory Syncytial Virus, which will enable the company to diversify its revenues. YPSOMED, a specialist in injection systems, has benefited from the positive response to the strategic review of its Diabetes Care business, which will be split into a new entity. The Swedish company BONESUPPORT continues to make progress following the validation earlier this year of Cerament G in the treatment of open fractures in the United States. The position in VEEVA SYSTEMS, software for the pharmaceutical industry, is costing us in terms of performance, as it suffers from a slight downward revision in sales due to weaker-than-expected spending by pharmaceutical companies. CARL ZEISS MEDITECH published disappointing results but maintained its full-year forecast, which seems optimistic. This is the fund's smallest holding. Movements mainly consisted of strengthening positions entered last month, AMPLIFON and

# Evolution of the performance of the fund and its reference indicator since inception



Ref. Indic.: source Bloomberg

#### **Perf.** (%)

	runu	Rei. Illuic.
1 month	+1.9	+2.2
YTD	+7.9	+10.9
1 year annualised	+13.0	+11.7
3 years annualised	-1.2	+10.7
Since inception annualised	+5.2	+10.2

### Performance by calendar year (%)



1 year	3 Years	5 Years	10 years	Since inception
13.3	16.6	-	-	17.7
12.2	13.2	-	-	15.8
0.9	0	-	-	0.4
0.8	0.9	-	-	0.9
0.7	0.7	-	-	0.8
0.1	-1.0	-	-	-0.4
9.6	11.7	-	-	10.8
-11.2	-34.5	-	-	-34.5
-8.8	-15.0	-	-	-25.1
33.0	-	-	-	_
	13.3 12.2 0.9 0.8 0.7 0.1 9.6 -11.2 -8.8	13.3 16.6 12.2 13.2 0.9 0 0.8 0.9 0.7 0.7 0.1 -1.0 9.6 11.7 -11.2 -34.5 -8.8 -15.0	13.3 16.6 - 12.2 13.2 - 0.9 0 - 0.8 0.9 - 0.7 0.7 - 0.1 -1.0 - 9.6 11.711.2 -34.58.8 -15.0 -	13.3 16.6 12.2 13.2 13.2 13.2 13.2 13.2 13.2 13.2 13.2 13.2 - 13.2 13.2 -

# Risk indicator



Important risk(s) for the fund not taken into account in this indicator: credit risk, liquidity risk, counterparty guarantees. The risk category associated with this fund is not guaranteed and may change over time.

The synthetic risk indicator shows the level of risk of this product compared with others. It indicates the probability that this product will incur losses in the event of market movements or if we are unable to pay you. We have classified the product in risk class 4 out of 7, which is a low to medium risk class. In other words, the potential losses associated with the future performance of the product are low to medium and, if the situation were to deteriorate on the financial markets, it is unlikely that our ability to pay you would be affected.

This indicator represents the risk profile shown in the KID. The risk indicator assumes that you hold the share for 5 years. Warning: the real risk may be very different if you opt to exit before that time, and you may get less in return

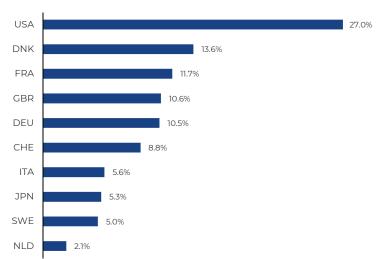
#### **Fund Profile**

EV/Sales 2024	6.9
PER 2024	31.8
Yield	0.9%

Cash (% of the net assets)	2.1%
Number of positions	31
Average market capitalization (M€)	113 376
Median market capitalization (M€)	22 043
	Source: LEDE

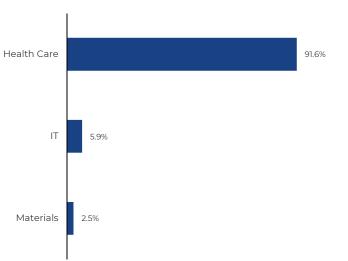
#### Geographic breakdown

(% of the net assets without cash)



# Sector breakdown (GICS)

(% of the net assets without cash)

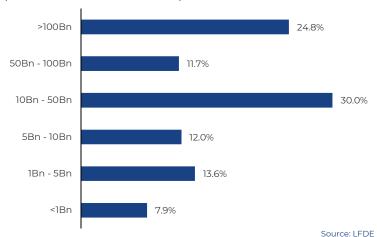


Source: LFDE

Source: Bloombera

## Capitalization breakdown (€)

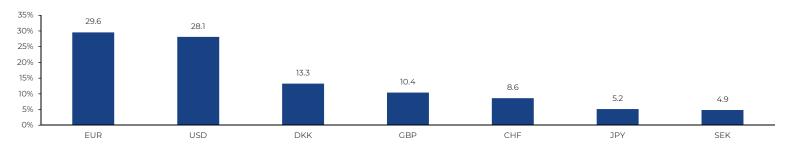
(% of the net assets without cash)



**Top holdings** 

Holdings	Country	Sector	% of the net assets
Novo Nordisk	DNK	Health Care	9.5
Astrazeneca	GBR	Health Care	8.0
Danaher	USA	Health Care	4.2
Stryker	USA	Health Care	4.1
Thermo Fisher	USA	Health Care	3.9
Siemens Healthineers	DEU	Health Care	3.9
Coloplast	DNK	Health Care	3.7
Dassault Systèmes	FRA	IT	3.5
Hoya	JPN	Health Care	3.2
Amplifon	ITA	Health Care	3.0
Total weight o	of the top 10	holdings: <b>47.0</b> %	

#### **Currency breakdown**



Source: LFDE

Source: LFDE

#### Performance analysis (monthly)

Top 3 contributors						
Holdings	Performance	Contribution				
Moderna	27.2	0.6				
Ypsomed	16.2	0.5				
BoneSupport	15.8	0.4				
Weight of the 3 contributors: 8.0%						

Flop 3	Flop 3 contributors					
Holdings	Performance	Contribution				
Veeva Systems	-13.6	-0.4				
Carl Zeiss Med.	-14.6	-0.3				
Sartorius Sted. Bio.	-10.0	-0.3				
Weight of the	3 contributors: <b>7.2</b> %					

Source: LFDE

#### AAAA profile of the portfolio

Weighted average AAAA score	74.4%
including: DNSH - % GO	71.5%
including: DNSH - % ENGAGEMENT	28.5%

# Breakdown of the portfolio on the four access to health issues

	Breakdown of turnover of portfolio companies	Example
Acceptability	21.2%	Neurocrine Biosciences
Accessibility	14.8%	Ypsomed
Affordability	15.0%	Tecan
Availability	23.4%	Biomarin Pharmaceuticals
Without attribution	25.6%	

#### Top 5 AAAA scores in the portfolio

Holdings	Weight	AAAA score	Acceptability	Accessibility	Affordability	Availability	DNSH % GO	DNSH % ENGAGEMENT
Danaher	4.2%	100%	6%	31%	<b>7</b> %	56%	63.6%	36.4%
Amplifon	3.0%	100%	0%	100%	0%	0%	20.0%	80.0%
Ypsomed	3.0%	100%	0%	100%	0%	0%	69.2%	30.8%
Neurocrine Biosciences	2.5%	100%	100%	0%	0%	0%	33.3%	66.7%
Biomarin Pharmaceutical	2.1%	100%	0%	0%	0%	100%	50.0%	50.0%

### Flop 5 of the worst AAAA scores in the portfolio

Holdings	Weight	AAAA score	Acceptability	Accessibility	Affordability	Availability	DNSH % GO	DNSH % ENGAGEMENT
Croda	2.5%	20%	0%	0%	0%	20%	40.0%	60.0%
Dassault Systemes	3.5%	22%	0%	0%	22%	0%	80.0%	20.0%
Lonza	2.9%	24%	0%	0%	0%	24%	33.3%	66.7%
Recordati	2.4%	29%	0%	0%	0%	29%	85.7%	14.3%
Essilorluxottica	2.8%	35%	35%	0%	0%	0%	80.0%	20.0%

**DNSH** (Do Not Significant Harm): by contributing to one of the four issues of access to health, it is necessary to ensure that the company does not contribute negatively to other issues, through a dozen or so previously defined criteria (management of medical data, animal testing, pricing policy, etc.). "GO" corresponds to a company that has put in place good practices on the subject, "ENGAGEMENT" insufficient practices leading to a systematic engagement with the company on the subject. In the case where the practices seem risky, the company obtains a "NO GO" on the criterion, making it non-investable.

AAAA score: a company's contribution, based on the turnover generated by its products and services, to one of the four access to health issues, according to La Financière de l'Echiquier

30.9%

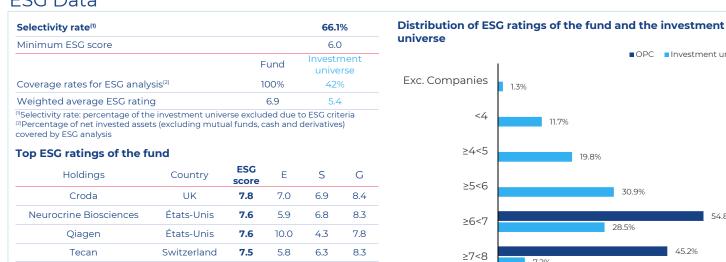
28.5%

■OPC ■Investment universe

45.2%

# **ESG Data**

Novo Nordisk



7.2

8.5

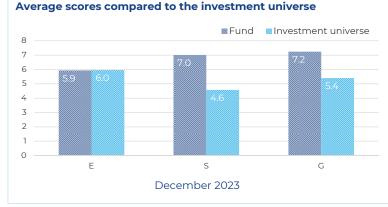
7.1

≥8

0.6%

7.4

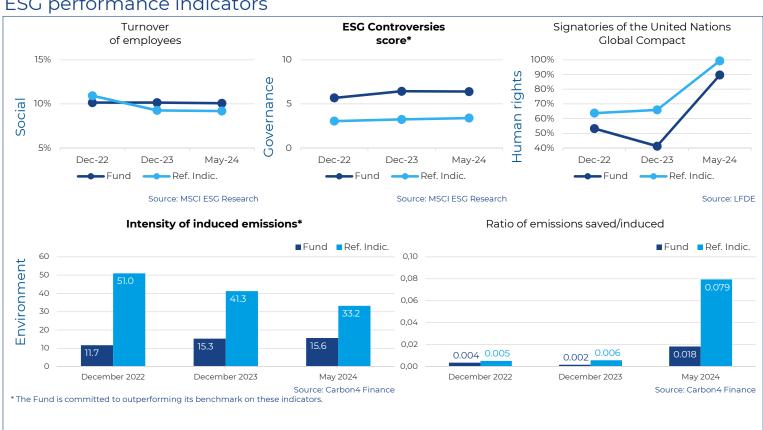
Denmark





Source: La Financière de l'Echiquier and MSCI ESG Research

# ESG performance indicators



# Methodologies and coverage rate

		12/30/2022	12/29/2023	05/31/2024			12/30/2022	12/29/2023	05/31/2024
Turnover	Portfolio	65.3%	67.2%	66.4%	ESG Controversy	Portfolio	94.2%	93.0%	92.9%
of employees	Ref. indicator	88.1%	89.2%	88.8%	score	Ref. indicator	100.0%	100.0%	99.2%
					Controversy score of the portfo	olio = $\sum_{i=1}^{n}$ (Controversy Score	x Stock Weighting		
		12/30/2022	12/29/2023	05/31/2024			12/30/2022	12/29/2023	05/31/2024
Signatories of the United Nations	Portfolio	100.0%	100.0%	100.0%	Carbon	Portfolio	92.1%	97.9%	97.7%
Global Compact	Ref. indicator	92.1%	99.4%	99.9%	data	Ref. indicator	99.2%	99.3%	99.1%
					Carbon intensity of the portfolio	$D = \sum_{i=1}^{n} \left( \frac{\text{Investment Value}}{\text{Fund Net Asset Val}} \right)$	lue x Carbon Emission Enterpris		
					Ratio avoided emissions on induced emissions	$s(CIR) = \sum_{i=1}^{n(i)} \frac{\text{Sum of CO2 emissions savings}}{\text{Sum of CO2 induced emissions}}$	$\frac{s_i}{s_i}$ × Stock weighting $i$ in the port	folio	

We have not encountered any difficulties in measuring these ESG performance indicators.

ESG: Environmental, Social and Governance criteria. At La Financière de l'Echiquier, the Governance score accounts for around 60% of the ESG score. For further information related to the methodologies used to calculate ESG indicators above and on our approach as a responsible investor, please refer to our transparency code and other documents available on La Financière de l'Echiquier's website at the following link: www.lfde.com/en-ch/responsible-investment/to-find-out-more/

Sources: La Financière de l'Echiquier, The United Nations Global Compact, Carbon 4 Finance, MSCI ESG Research



The French government SRI label is valid for a limited period and is subject to re-evaluation. Furthermore, the fact that a sub-fund has been awarded the label does not mean that it meets your own sustainability objectives or that the label meets the requirements of future national or European rules

#### Extra-financial objective of the fund

The fund's management objective is combined with an extra-financial approach that takes account of environmental, social and governance (ESG) criteria, such as the issuer's environmental policy, employee protection and the skills of the management team, using a dual "best in universe" and "best effort" ESG approach.

This SRI fund systematically integrates environmental, social and governance criteria into its financial management. This has an impact on the selection of securities in the portfolio.

The following are examples of indicators for each of the E. S and G criteria:

- Environmental indicators: environmental policy and actions, results of action plans put in place by the company, exposure of suppliers to environmental risks, positive or negative impact of products on the environment.
- Social indicators: attractiveness of employer brand, employee retention, anti-discrimination, employee protection, supplier exposure to social risks, relations with civil society.
- Governance indicators: competence of the management team, checks and balances, respect for minority shareholders, business ethics.

The fund seeks to select the issuers with the best extra-financial ratings in their investment universe ("best in universe" approach). The fund also seeks to invest in companies that are at the start of their CSR process and are in the process of improving their ESG practices ("best effort" approach). The fund applies two extra-financial filters to its stock selection: after excluding controversial sectors and practices, companies must meet a minimum ESG rating.

The ESG rating is out of 10 and is awarded to each issuer. The ESG rating of issuers in the portfolio must always be higher than 100%.

This rating is determined by a methodology internal to the management company and is composed as follows:

- **Governance**: the Governance rating represents approximately 60% of the overall ESG rating. This is a historical bias of La Financière de l'Echiquier, which has attached particular importance to this subject since its creation.
- Environment and Social: social and environmental criteria are combined into a Responsibility score. The calculation of this takes account of the type of company concerned: for industrial stocks: social and environmental criteria are equally weighted within the Responsibility score.
- for service values: the "Social" score contributes 2/3 to the "Responsibility" score while the "Environment" score accounts for 1/3 of the "Responsibility" score.

The methodological limitations of the ESG approach mainly concern the reliability of the extra-financial data published by the issuers and the subjective nature of the ratings used by the management company.

La Financière de l'Echiquier carries out ESG ratings on at least 100 % of the securities in its portfolio, with particular attention paid internally to corporate governance and the support of MSCI ESG Research on environmental and social issues.

The E and S ratings are derived from an MSCI ESG Research database. The G rating is an internal rating. A minimum ESG rating of 6.0/10 is required to integrate ESG-managed UCIs. In addition, these funds undertake to ensure that their weighted average ESG rating is higher than that of their investment universe at all times. The securities making up the benchmark index are not selected on the basis of their environmental or social characteristics. The index is not adapted to the social or environmental characteristics promoted by the UCI.

The data on which our various exclusions are based (excluding thermal coal) comes from MSCI ESG Research and is updated monthly

For further information related to the methodologies used to calculate ESG indicators, please refer to our transparency code available on www.lfde.com/en-ch/responsibleinvestment/to-find-out-more/.

# Glossary

#### Lexicon of risk indicators

Volatility Measure of the amplitude of variations in the price of a share, a market or a fund. It is calculated over a given period and is used to assess the regularity of the

performance of a share, market or fund.

Indicator of the (marginal) return obtained per unit of risk taken. Sharpe ratio If the ratio is negative: less profitability than the benchmark

If the ratio is between 0 and 1: outperformance with too much" risk taken.

Bêta If the ratio is greater than 1: outperformance that does not come at the cost of "too much" risk."Indicator which corresponds to the fund's sensitivity in relation to

its benchmark index

For a beta of less than 1, the fund is likely to fall less than its index; if the beta is greater than 1, the fund is likely to fall more than its index.

Information ratio Synthetic indicator of the effectiveness of the risk/return trade-off. A high indicator means that the fund regularly outperforms its benchmark index.

**Tracking error** An indicator that compares the fund's volatility with that of its benchmark index. The higher the tracking error, the further the fund's average performance is

from its benchmark index

Max. drawdown Max drawdown measures the biggest fall in the value of a portfolio.

Time to recovery (business days)

Sensitivity

Recovery time, which corresponds to the time needed for the portfolio to return to its highest level (before the "max drawdown")

Variation in the value of an asset when another factor varies at the same time. For example, the interest-rate sensitivity of a bond corresponds to the variation in its price caused by a rise or fall in interest rates of one basis point (0.01%).

Lexicon of financial analysis

FV/Sales Enterprise valuation ratio: enterprise value/sales

PFR Company valuation ratio: Price Earning Ratio = market capitalisation/net profit.

Consumer discretionary In contrast to basic consumption, it represents all goods and services considered non-essential **Basic consumption** As opposed to discretionary consumption, it represents goods and services considered essential.

**Communication Services** This sector includes telecoms network operators and providers of communications and data transmission services.

**Emerging countries** Emerging countries are countries whose economic situation is in the process of development. This growth is calculated on the basis of GDP, new businesses

and infrastructure, and the standard of living and quality of life of the inhabitants.

Commodities A natural resource used in the production of semi-finished or finished products, or as a source of energy.

Lexicon of credit analysis

Investment grade bond A bond is said to be "investment grade", i.e. if its financial rating by the rating agencies is higher than BB+.

High yield bond A high-yield bond is one rated below BBB- by the rating agencies.

**Duration** The average life of its cash flows weighted by their present value. All other things being equal, the higher the duration, the greater the risk.

Yield to worst The worst return a bond can achieve without the issuer defaulting.

Yield (all calls exercised) The yield on a bond includes any call dates incorporated into the bond. These "call" dates correspond to intermediate maturities which give the possibility of

redeeming the bond before its final maturity date

Non-financial analysis lexicon

Selectivity rate Selectivity rate: percentage of the initial universe excluded for ESG reasons.

Investment universe Investment universe ("investible universe") meeting the constraints of the prospectus.

This controversy score ranging from 0 to 10 (0 being the worst) is provided to us by MSCI ESG Research. We want to measure whether the companies invested Controversy score in our UCIs are better than those in their benchmark index in terms of management and occurrence of ESG controversies on themes such as the environment,

consumer rights, human rights, labour rights, supplier management as well as governance.

A set of raw data (source Carbon4 Finance) used to calculate the various ratios linked to the fund's carbon footprint:

Carbon impact ratio: CO<sub>2</sub> emissions saved and CO<sub>2</sub> emissions induced.

Carbon intensity: Scope 1, 2 and 3 carbon emissions (scope 1 represents direct emissions, 2 indirect energy-related emissions, 3 all other indirect emissions). Carbon Impact Ratio (CIR) Emissions saved to emissions induced ratio calculated by Carbon4 Finance, which corresponds to the ratio between GHG emissions avoided and GHG emissions

induced by a company (in tonnes of  $CO_2$  equivalent), known as the CIR. The higher the CIR, the more relevant the company is to the transition to a low-carbon economy. This indicator enables us to assess the relevance of a company's activity to the challenges of combating climate change. For a given company, a CIR greater than I means that the activity avoids more greenhouse gas emissions than it induces Carbon intensity is the weighted average of our UCIs (compared with their benchmark index) using Carbon4 Finance's WACI (Weighted Average Carbon

Weighted average carbon intensity (WACI)

Carbon data

Intensity) methodology. The calculation formula is given in the ESG methodology insert.

#### For more information

The SICAV was created on October 16, 2017 for an indefinite period. The subfund was launched on September 19, 2019.

This document, which is of a commercial nature, is above all a monthly report on the management and risks of the sub-fund. It is also intended to provide you with simplified information on the characteristics of the sub-fund.

For further information on the characteristics and costs of this sub-fund, we invite you to read the regulatory documents (prospectus available in English and French and DIC in the official languages of your country) available free of charge on our website www.lfde.com.

Investors or potential investors are informed that they can obtain a summary of their rights in the official language of their country or in English on the Regulatory Information page of the company's www.lfde.com directly https://cdn.lfde.com/upload/partner/Droitsdelinvestisseur.pdf

Information on withholding tax rates: for distribution units, dividends paid are taxed at 30%. For capitalization units of funds investing more than 10% of their net assets in debt securities, taxation at 30% on income derived directly or indirectly from the yield on debt securities.

Investors or potential investors may also file a claim in accordance with the procedure laid down by the management company. This information is available in the official language of the the management company's website www.lfde.com or Regulatory Information page directly https://cdn.lfde.com/upload/partner/Droitsdelinvestisseur.pdf

Finally, the investor's attention is drawn to the fact that the manager or the management company may decide to terminate the marketing agreements for its collective investment s in accordance with Article 93a of Directive 2009/65/EC and Article 32a of Directive 2011/61/EU