ECHIQUIER POSITIVE IMPACT EUROPE I

JANUARY 2024 (data as of 01/31/2024)

Echiquier Positive Impact Europe is a bottom up stock-picking fund. It invests in European stocks caracterised by their good governance, the quality of their social and environmental policies and who contribute to the United Nations Sustainable Development Goals.

468 M€
Net assets

1,464.85 €
NAV

Characteristics

Inception date	11/07/2017
ISIN	FR0013286911
Bloomberg code	ECHPOSI FP
Base currency	EUR
Income allocation	Accumulation
Ref. Indic.	MSCI EUROPE NR
SFDR classification	Article 9

Financial information

Subscription/ redemption fee	3% max. / None
Yearly management fees	1.00% incl. taxes
Performance fee	No
Valorisation frequency	Daily
Cut off	Noon
Settlement	D+2
Fund administrator	Société Générale
Custodian	BNP Paribas SA

Risk and reward profile (%)

(based on weekly figures)

	1 year	3 Years	5 Years
Fund volatility	13.1	16.3	17.5
Ref. indicator volatility	12.5	13.8	18.0
Sharpe ratio	0.8	0.2	0.6
Beta	0.9	1.1	0.9
Correlation	0.9	0.9	0.9
Information ratio	0.6	-1.0	0.1
Tracking error	5.6	7.2	7.5
Max. drawdown of the fund	-7.9	-29.2	-29.2
Max. drawdown of the benchmark	-8.3	-19.5	-35.3
Time to recovery (business days)	15.0	-	-

Lower risk — Highest risk

1 2 3 **4** 5 6 7

This indicator represents the risk profile shown in the KID.
The risk indicator is based on the assumption that you hold units for 5 years.
Warning: the real risk can be very different if you opt for an exit before this period, and you could get less in return.

Recommended investment horizon: 5 years

Fund Manager comments

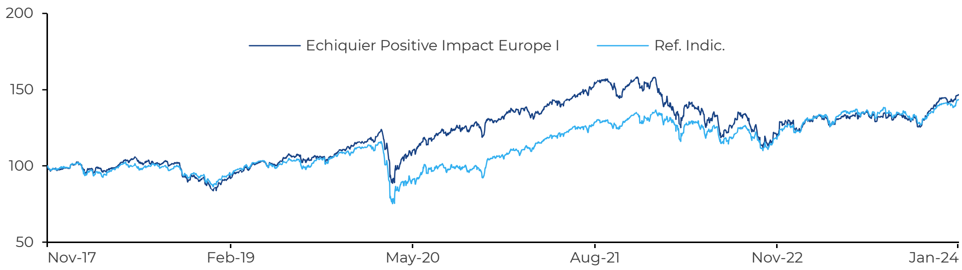
Echiquier Positive Impact Europe I turned in a positive monthly performance of 1.21%.

The rally that began at the end of 2023 continued in January, buoyed by hopes of lower interest rates and a soft landing for the economy. This mainly benefited the tech, healthcare and media sectors, while materials, utilities and energy underperformed. The fund was penalised by the underperformance of more cyclical stocks in the semi-conductor sector, such as SOITEC and INFINEON, and by exposure to renewable energy companies with EDPR. ASML, SAP and NOVO NORDISK reported excellent results and quality stocks WOLTERS and RELX were favoured by the market. We sold our position in SCA, whose momentum on pulp prices is deteriorating and which is being criticised for its methods of valuing its forests. We also exited EDPR, which is likely to continue to suffer from falling electricity prices and persistently higher interest rates. We initiated a position in WISE, a British fintech in the cross-border payments market, which has successfully exploited the need for low prices, transparency and speed in international transfers, to the benefit of its SME and individual users, particularly in emerging countries.

Fund Managers: Adrien Bommelaer, Luc Olivier, Paul Merle

Evolution of the performance of the fund and its reference indicator since inception

(base 100)



Ref. Indic.: source Bloomberg

Cumulative performance (%)

	Fund	Ref. Indic.
1 month	+1.2	+1.6
3 Years	+9.7	+34.3
5 Years	+60.3	+52.9
Since inception	+46.5	+43.5

Annualised performance (%)

	Fund	Ref. Indic.
1 year	+13.5	+10.2
3 Years	+3.1	+10.3
5 Years	+9.9	+8.9
Since inception	+6.3	+6.0

Performance history (%)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Fund	Year Ref. Indic.
2017												+0.8		
2018	+2.1	-2.5	-1.2	+2.5	+3.2	-0.3	-0.5	+1.2	-1.0	-8.7	-1.2	-6.6	-12.9	-10.6
2019	+6.5	+4.4	+3.9	+4.4	-3.1	+5.7	+0.2	-0.7	+0.6	+2.1	+4.0	+2.1	+34.0	+26.1
2020	+0.5	-4.2	-9.5	+9.6	+5.0	+2.3	+1.5	+4.0	+0.7	-4.7	+8.4	+3.8	+17.1	-3.3
2021	-0.8	-1.5	+4.2	+3.2	+1.3	+2.4	+3.1	+2.8	-5.8	+4.1	-1.1	+4.6	+17.3	+25.1
2022	-9.9	-4.6	+3.4	-1.8	-2.8	-9.2	+11.2	-8.0	-8.5	+6.6	+5.6	-4.1	-22.2	-9.5
2023	+5.0	+1.3	+0.2	+1.5	-0.6	+1.8	+0.2	-0.9	-1.9	-2.9	+9.3	+4.0	+17.8	+15.8
2024	+1.2												+1.2	+1.6

For more information

The fund is invested on financial markets. It presents a risk of capital loss.
Past performance is not a reliable indicator of future performance and is not constant over time.
Performance of the fund and the benchmark are calculated net of income (as of the 2013 financial year). Until 2012, however, the performance of the benchmark did not include income.
This commercial document aims to inform you in a simple way on the fund's characteristics.
For more information about risks and fees, please refer to the KID, prospectus or contact your usual representative.
4 stars in Morningstar category Europe Flex-Cap Equity as at 31/12/2023.

Fund profile

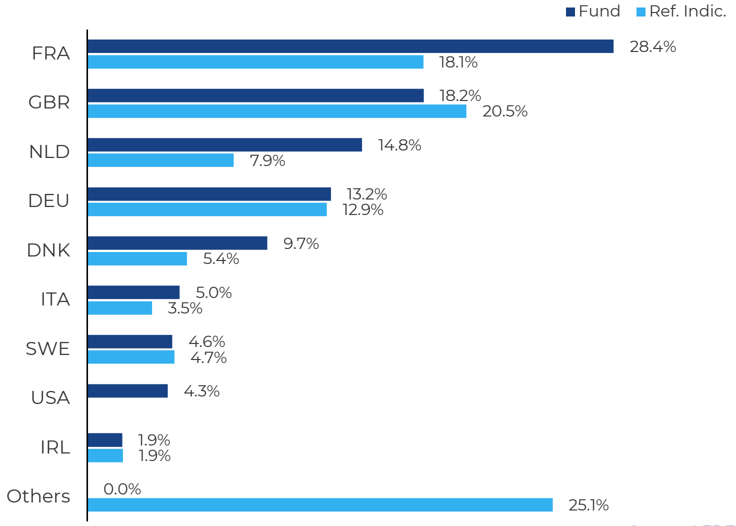
EV/Sales 2024	5.3
PER 2024	24.7
Yield	1.6%
Active share	81.6%

Cash (% of the net assets)	0.1%
Number of positions	33
Average market capitalization (M€)	121,721
Median market capitalization (M€)	33,922

Source: LFDE

Geographic breakdown

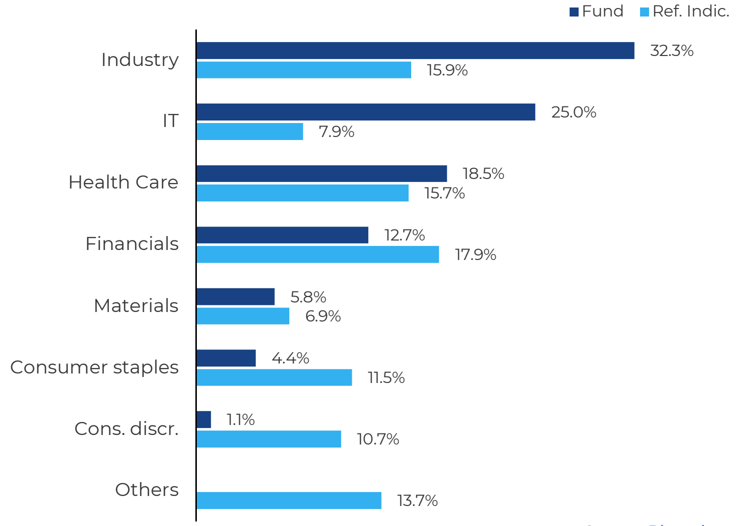
(% of the net assets without cash)



Source: LFDE

Sector breakdown (GICS)

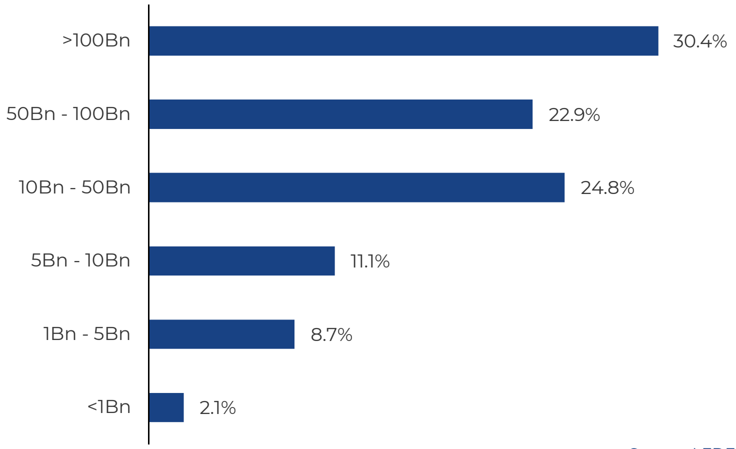
(% of the net assets without cash)



Source: Bloomberg

Capitalization breakdown (€)

(% of the net assets without cash)



Source: LFDE

Top holdings

Holdings	Country	Sector	% of the net assets
Wolters Kluwer	NLD	Industry	6.1
ASML	NLD	IT	6.1
RELX	GBR	Industry	6.0
Novo Nordisk	DNK	Health Care	5.9
L'Oréal	FRA	Consumer s...	4.4
Visa	USA	Financials	4.3
Astrazeneca	GBR	Health Care	4.0
Munich Re	DEU	Financials	3.9
Air Liquide	FRA	Materials	3.9
Infineon Technologies	DEU	IT	3.9

Total weight of the top 10 holdings: **48.5%**

Source: LFDE

Performance analysis (monthly)

Top 3 contributors

Holdings	Performance	Contribution
ASML	17.1	0.9
Novo Nordisk	11.0	0.6
RELX	6.7	0.4

Weight of the 3 contributors: **16.6%**

Flop 3 contributors

Holdings	Performance	Contribution
Infineon Technologies	-10.7	-0.5
Soitec	-16.3	-0.4
EDP Renovaveis	-16.9	-0.2

Weight of the 3 contributors: **7.0%**

Source: LFDE

ESG Data

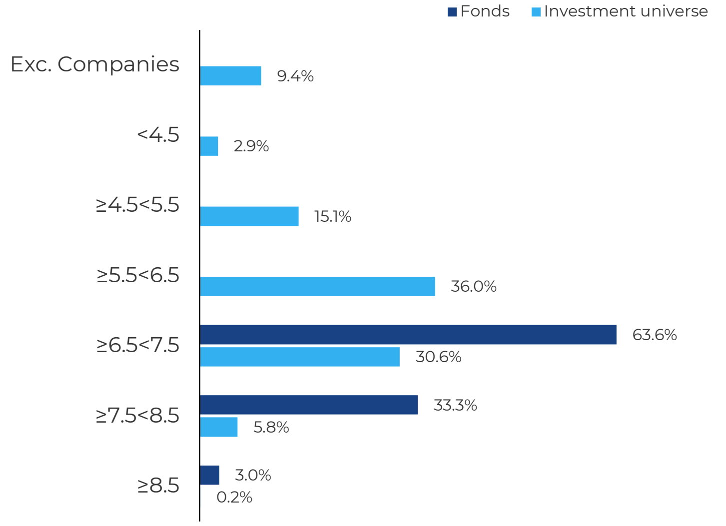
Selectivity rate[1]		**67.2%**
Minimum ESG score		6.5
	Fund	Investment universe
Coverage rates for ESG analysis[2]	100%	58%
Weighted average ESG rating	7.4	6.2

[1]Selectivity rate: percentage of the investment universe excluded due to ESG criteria
[2]Percentage of net invested assets (excluding mutual funds, cash and derivatives) covered by ESG analysis

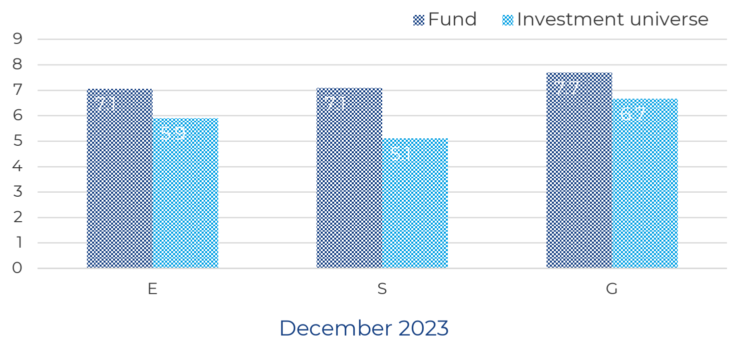
Top ESG ratings of the fund

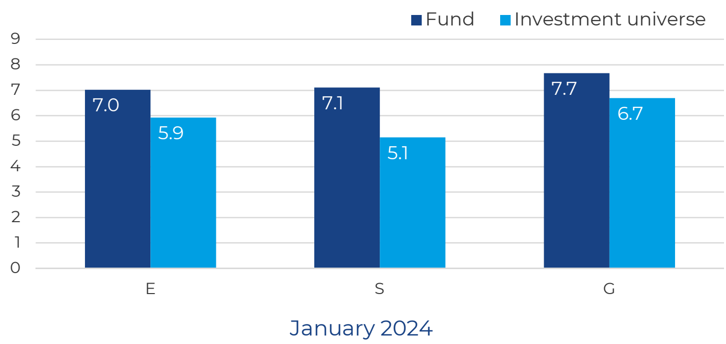
Holdings	Country	ESG score	E	S	G
Schneider Electric	France	**8.5**	9.1	8.2	8.4
Legrand	France	**8.4**	8.2	8.2	8.6
Relx	UK	**8.2**	7.4	8.4	8.3
Wavestone	France	**8.2**	7.2	7.7	8.6
Air Liquide	France	**8.0**	7.1	7.9	8.2

Distribution of ESG ratings of the fund and the investment universe

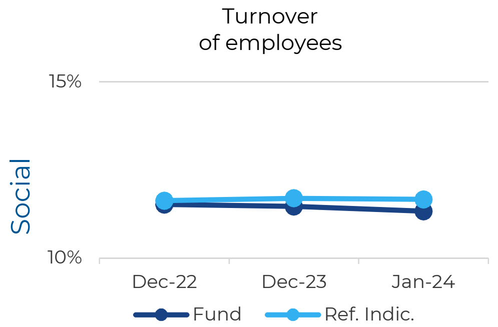


Average scores compared to the investment universe

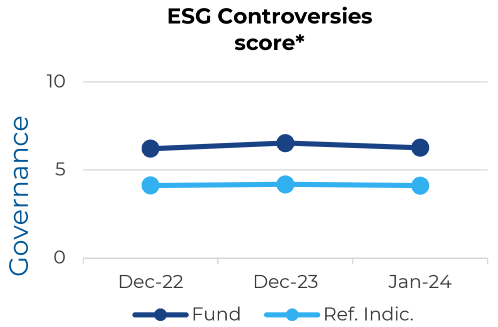




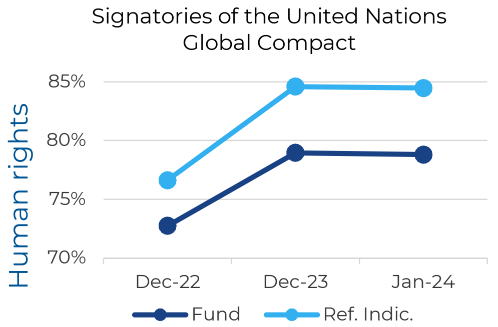
ESG performance indicators



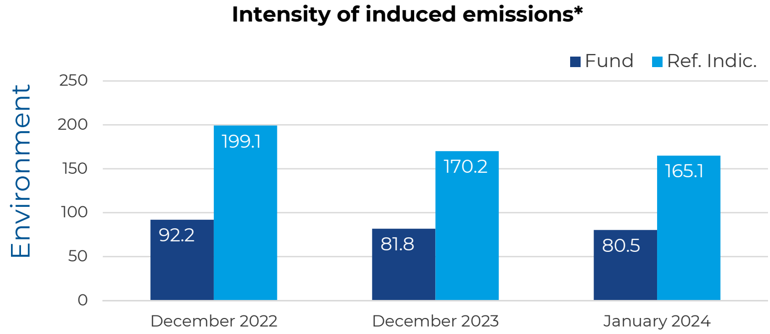
Source: MSCI ESG Research



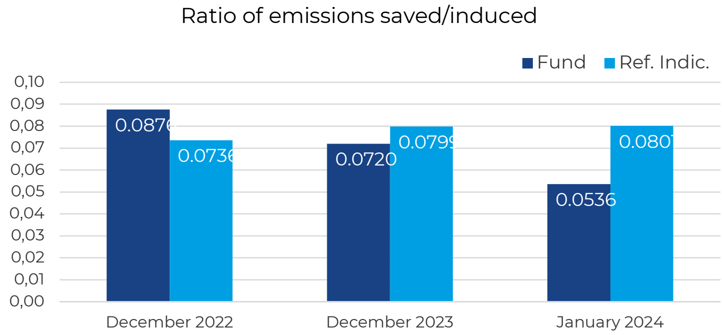
Source: MSCI ESG Research



Source: LFDE



Source: Carbon4 Finance



Source: Carbon4 Finance

* The Fund is committed to outperforming its benchmark on these indicators.

Contribution to UN Sustainable Development Goals (SDGs)

Portfolio SDG profile

	Weighted average scores
Solutions score	**38/50**
Initiatives score	**25/50**
SDGs score	**63/100**

Focus on the 9 « Solutions » SDGs

SDG	Title	SDGs sales	Example
	% of its turnover would contribute positively to the 9 business-oriented SDGs	73.9%	
	% without contribution to the SDGs	26.1%	
3	Good health and well-being	23.4%	Amplifon
4	Quality education	0.2%	Relx
6	Clean water and sanitation	0.5%	Aalberts
7	Affordable and clean energy	9.6%	Soitec
8	Decent work and economic growth	8.2%	Sap
9	Industry, innovation and infrastructure	12.9%	Asml
11	Sustainable cities and communities	4.4%	Halma
12	Responsible consumption and production	2.9%	Smurfit Kappa
16	Peace, justice and strong institutions	11.9%	Visa

Solutions Score: This dimension scores the contribution of a company in terms of revenue from its products and services that address any of the nine business-oriented SDGs, as defined by La Financière de l'Echiquier's methodology 5 points = 10% of sales contributing to SDGs.

Initiatives score: This dimension scores a company on the significant initiatives it implements that contribute towards the SDGs. Points are attributable for different initiatives across all seventeen SDGs, such as investment in research, tiered product pricing for lower income customers or recycling initiatives.

SDGs score: Solutions score + Initiatives score

For further information, please refer to the impact report of Echiquier Positive Impact Europe available at: www.lfde.com/en

Methodologies and coverage rate

		12/30/2022	12/29/2023	01/31/2024
Turnover of employees	Portfolio	92.5%	91.7%	90.1%
	Ref. indicator	85.0%	88.0%	88.1%

		12/30/2022	12/29/2023	01/31/2024
ESG Controversy score	Portfolio	96.4%	100.0%	100.0%
	Ref. indicator	100.0%	99.9%	99.8%

$$\text{Controversy score of the portfolio} = \sum_{i=1}^{n}\left(\text{Controversy Score}_i \text{ x Stock Weighting}_i\right)$$

		12/30/2022	12/29/2023	01/31/2024
Signatories of the United Nations Global Compact	Portfolio	100.0%	100.0%	100.0%
	Ref. indicator	96.2%	99.8%	99.8%

		12/30/2022	12/29/2023	01/31/2024
Carbon data	Portfolio	96.2%	100.0%	100.0%
	Ref. indicator	98.8%	99.0%	99.0%

$$\text{Carbon intensity of the portfolio} = \sum_{i=1}^{n}\left(\frac{\text{Investment Value}_i}{\text{Fund Net Asset Value}} \text{ x } \frac{\text{Carbon Emissions Scope 1,2 e 3}}{\text{Enterprise Value}_i}\right)$$

$$\textit{Ratio avoided emissions on induced emissions}\ (\text{CIR}) = \sum_{i=1}^{n(}\ \frac{\text{Sum of CO2 emissions savings}_i}{\text{Sum of CO2 induced emissions}_i} \times \text{Stock weighting}_i \text{ in the portfolio}\Big)$$

We have not encountered any difficulties in measuring these ESG performance indicators.
ESG: Environmental, Social and Governance criteria. At La Financière de l'Echiquier, the Governance score accounts for around 60% of the ESG score.
For further information related to the methodologies used to calculate ESG indicators above and on our approach as a responsible investor, please refer to our transparency code and other documents available on La Financière de l'Echiquier's website at the following link: www.lfde.com/en/responsible-investment/to-find-out-more/

Sources: La Financière de l'Echiquier, The United Nations Global Compact, Carbon4 Finance, MSCI ESG Research