



ECHIQUIER ENTREPRENEURS A

APRIL 2025 (data as of 04/30/2025)



Echiquier Entrepreneurs is a stock-picking fund which invests, with no sectorial constraints, in small and medium cap European stocks.



362 M€
Net assets



252.65 €
NAV

Recommended investment horizon

5 years

Fund Managers

Philbert Veissières, Stéphanie Bobtcheff, José Berros

Characteristics

Type	Sicav (subfund)
Sicav	Echiquier
Creation of the Sicav	12/04/2012
Lifetime	Indefinite
Creation of the subfund	10/18/2013
Date of 1st NAV	10/18/2013
ISIN	FR0011558246
Bloomberg code	ECHENTR FP
Base currency	EUR
Income allocation	Accumulation
Ref. Indic.	MSCI EUROPE EX UK SMALL CAP NR EUR
SFDR classification	Article 8

Financial information

Entry charge	3% max. not acquired by the subfund
Exit charge	None
Management fees	2.25% incl. taxes
Performance fee	Yes*
Swing pricing	No (definition on last page)
Min. subscription	None

Fees as of 03/31/2024

Management fees and other administrative and operating expenses	2.26%
Transaction costs	0.51%
Outperformance fees	No

Operational information

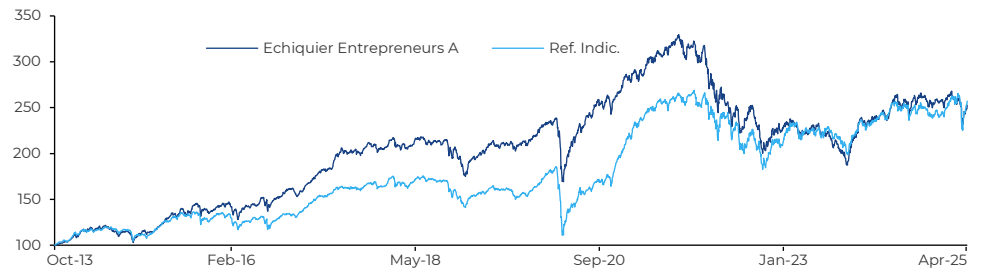
Valorisation frequency	Daily
Cut off	Noon
Settlement	D+2
Fund administrator	Société Générale
Custodian	BNP Paribas SA
Decimalisation	Thousandths

Fund Manager comments

Echiquier Entrepreneurs A turned in a positive monthly performance of 0.43% and turned in a negative performance of -2.02% year-to-date.

A very turbulent month for the markets, marked by Donald Trump's announcement of tariffs against the rest of the world. After falling sharply at the beginning of the month, equity indices rallied strongly on the back of compromises with several countries and hopes of greater support from monetary policy. The fund was hit by a number of disappointing releases: BOOZI, TREATT and THULE, which are exposed to the consumer, reported a fairly marked slowdown in demand. Our industrial stocks NCAB and LECTRA disappointed in the first quarter and are reporting poor visibility for the rest of the year. On the other hand, our defensive stocks, particularly those in the healthcare sector, which are less exposed to macroeconomic turbulence, outperformed: CELLAVISION, RAYSEARCH and SURGICAL SC. MUNTERS rallied on the back of a better-than-expected publication and more positive comments on the Data Centre division. We added two new positions: (1) EVS, a Belgian company, world leader in the production of slow-motion video recorders, with significant growth in related markets, and (2) SOL, an Italian family-owned company specialising in industrial and medical gases.

Evolution of the performance of the fund and its reference indicator since inception (base 100)

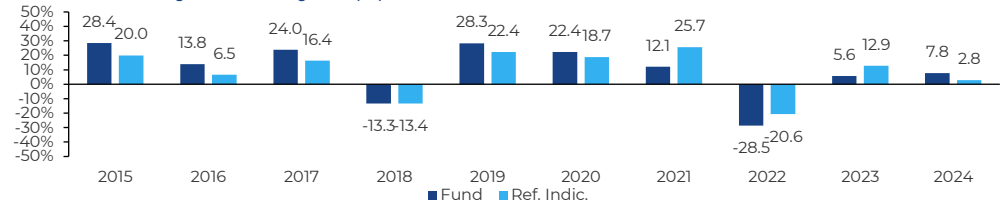


Ref. Indic.: source Bloomberg

Perf. (%)

	Annualised						Since inception
	1 month	YTD	1 year	3 Years	5 Years	10 years	
Fund	+0.4	-2.0	+5.8	+0.3	+3.5	+6.7	+8.4
Ref. Indic.	+1.8	+6.0	+6.4	+2.9	+12.2	+7.1	+8.5

Performance by calendar year (%)



Past performance is not an indication of future performance. Returns indicated are after management fees but before taxes paid by the investor. The fund's performance and that of the benchmark index are calculated with net coupons reinvested. All fees and commissions are included in the calculation.

Until the 12/31/2021, the reference index was MSCI EUROPE MICRO CAP NR. And since the 01/01/2022, MSCI EUROPE EX UK SMALL CAP NR EUR.

Other risk indicators

(based on weekly figures)

	1 year	3 Years	5 Years	10 years	Since inception
Fund volatility	14.1	15.5	15.5	15.0	14.5
Ref. indicator volatility	14.9	16.5	16.3	16.1	15.4
Sharpe ratio	0.3	0.1	0.3	0.5	0.7
Beta	0.8	0.8	0.8	0.8	0.8
Correlation	0.9	0.9	0.9	0.9	0.9
Information ratio	-0.2	-0.4	-1.1	-0.1	0
Tracking error	7.1	7.8	8.0	7.6	7.4
Max. drawdown of the fund	-13.5	-25.9	-43.2	-43.2	-43.2
Max. drawdown of the benchmark	-15.1	-22.5	-32.0	-40.4	-40.4
Time to recovery (business days)	-	139.0	-	-	-

Risk indicator



Important risk(s) for the fund not taken into account in this indicator: credit risk, guarantees. The risk category associated with this fund is not guaranteed and may change over time.

The synthetic risk indicator shows the level of risk of this product compared with others. It indicates the probability that this product will incur losses in the event of market movements or if we are unable to pay you. We have classified the product in risk class 4 out of 7, which is a low to medium risk class. In other words, the potential losses associated with the future performance of the product are low to medium and, if the situation were to deteriorate on the financial markets, it is unlikely that our ability to pay you would be affected.

This indicator represents the risk profile shown in the KID. The risk indicator assumes that you hold the share for 5 years. Warning: the real risk may be very different if you opt to exit before that time, and you may get less in return.

*15% incl. tax of the outperformance of the Fund, net of fixed management fees, compared to the performance of its benchmark index, provided that the Fund's performance is positive and the underperformance of the last 5 years has been fully offset. Settlement date: 31st March.

COMMERCIAL DOCUMENT - Please refer to the glossary on the last page for technical terms.

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S.A. with a share capital of 10 047 500 € - SIREN 352 045 454 - R.C.S. PARIS - AMF approval N° 91004

Fund Profile

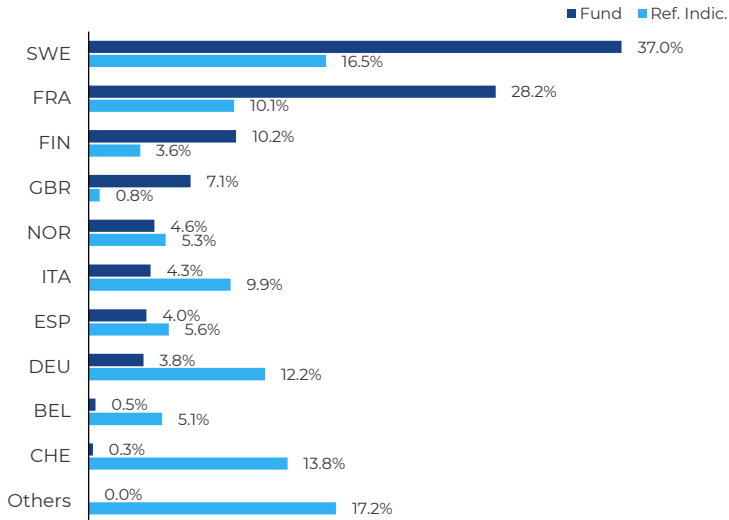
EV/Sales 2025	3.3
PER 2025	24.4
Yield	1.5%
Active share	97.4%

Cash (% of the net assets)	13.7%
Number of positions	35
Average market capitalization (M€)	1,476
Median market capitalization (M€)	1,105

Source: LFDE

Geographic breakdown

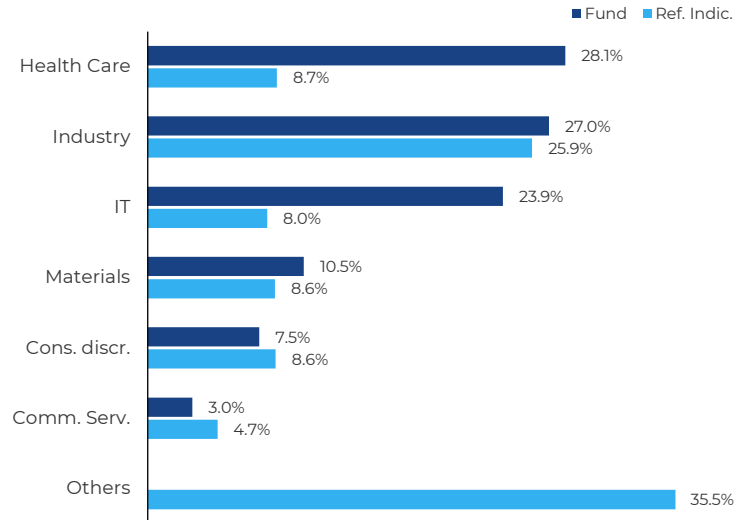
(% of the net assets without cash)



Source: LFDE

Sector breakdown

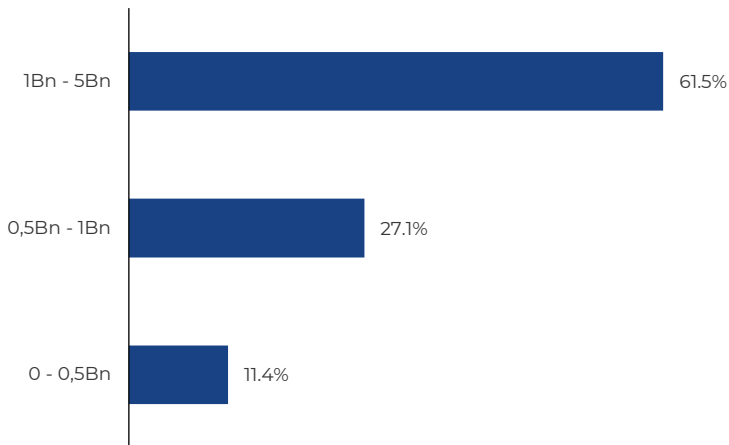
(% of the net assets without cash)



Source: Bloomberg

Capitalization breakdown (€)

(% of the net assets without cash)



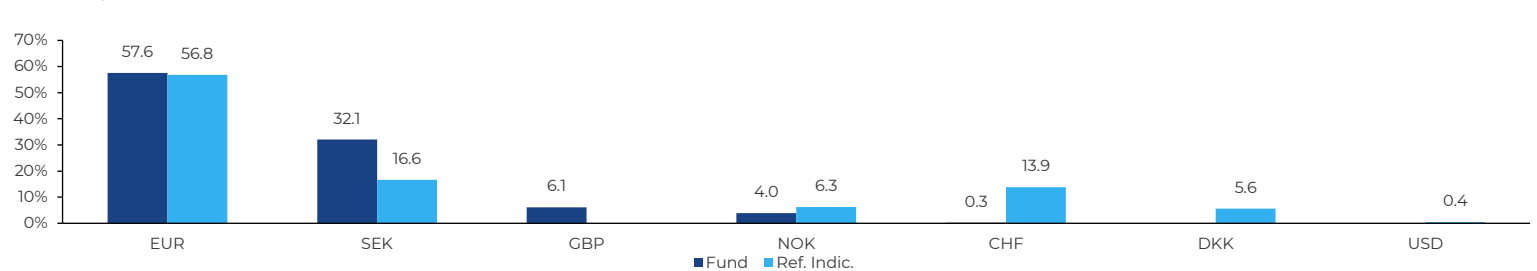
Source: LFDE

Top holdings

Holdings	Country	Sector	% of the net assets
Virbac	FRA	Health Care	5.0
ID Logistics	FRA	Industry	4.6
Raysearch Laboratories	SWE	Health Care	4.4
Vaisala	FIN	IT	4.3
Vimian	SWE	Health Care	4.0
Robertet	FRA	Materials	3.5
Beijer Alma	SWE	Industry	3.5
Vidrala	ESP	Materials	3.5
Atoss Software	DEU	IT	3.3
Exosens	FRA	Industry	3.1
Total weight of the top 10 holdings:			39.2%

Source: LFDE

Currency breakdown



Source: LFDE

Performance analysis (monthly)

Top 3 contributors		
Holdings	Performance	Contribution
Raysearch Laboratories	14.9	0.6
Cellavision	20.0	0.5
Munters	20.9	0.5
Weight of the 3 contributors: 8.7%		

Flop 3 contributors		
Holdings	Performance	Contribution
Thule	-22.8	-0.6
Boozt	-16.9	-0.4
Vimian	-9.0	-0.4
Weight of the 3 contributors: 9.2%		

Source: LFDE

Glossary

Lexicon of financial conditions

Swing pricing	Mechanism by which the net asset value is adjusted upwards (or downwards) when the change in liabilities is positive (or negative) in order to reduce the cost of portfolio rebalancing to the holders of the fund as a result of changes in liabilities.
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Lexicon of risk indicators

Volatility	Measure of the amplitude of variations in the price of a share, a market or a fund. It is calculated over a given period and is used to assess the regularity of the performance of a share, market or fund.
Sharpe ratio	Indicator of the (marginal) return obtained per unit of risk taken. If the ratio is negative: less profitability than the benchmark. If the ratio is between 0 and 1: outperformance with too much" risk taken.
Bêta	If the ratio is greater than 1: outperformance that does not come at the cost of "too much" risk."Indicator which corresponds to the fund's sensitivity in relation to its benchmark index. For a beta of less than 1, the fund is likely to fall less than its index; if the beta is greater than 1, the fund is likely to fall more than its index.
Information ratio	Synthetic indicator of the effectiveness of the risk/return trade-off. A high indicator means that the fund regularly outperforms its benchmark index.
Tracking error	An indicator that compares the fund's volatility with that of its benchmark index. The higher the tracking error, the further the fund's average performance is from its benchmark index.
Max. drawdown	Max drawdown measures the biggest fall in the value of a portfolio.
Time to recovery (business days)	Recovery time, which corresponds to the time needed for the portfolio to return to its highest level (before the "max drawdown").
Sensitivity	Variation in the value of an asset when another factor varies at the same time. For example, the interest-rate sensitivity of a bond corresponds to the variation in its price caused by a rise or fall in interest rates of one basis point (0.01%).

Lexicon of financial analysis

EV/Sales	Enterprise valuation ratio: enterprise value/sales.
PER	Company valuation ratio: Price Earning Ratio = market capitalisation/net profit.
Consumer discretionary	In contrast to basic consumption, it represents all goods and services considered non-essential.
Basic consumption	As opposed to discretionary consumption, it represents goods and services considered essential.
Communication Services	This sector includes telecoms network operators and providers of communications and data transmission services.
Emerging countries	Emerging countries are countries whose economic situation is in the process of development. This growth is calculated on the basis of GDP, new businesses and infrastructure, and the standard of living and quality of life of the inhabitants.
Commodities	A natural resource used in the production of semi-finished or finished products, or as a source of energy.

Lexicon of credit analysis

Investment grade bond	A bond is said to be "investment grade", i.e. if its financial rating by the rating agencies is higher than BB+.
High yield bond	A high-yield bond is one rated below BBB- by the rating agencies.
Duration	The average life of its cash flows weighted by their present value. All other things being equal, the higher the duration, the greater the risk.
Yield to worst	The worst return a bond can achieve without the issuer defaulting.
Yield (all calls exercised)	The yield on a bond includes any call dates incorporated into the bond. These "call" dates correspond to intermediate maturities which give the possibility of redeeming the bond before its final maturity date.

For more information

The SICAV was created on December 4, 2012 for an indefinite period. The subfund was launched on October 18, 2013.

This document, which is of a commercial nature, is above all a monthly report on the management and risks of the sub-fund. It is also intended to provide you with simplified information on the characteristics of the sub-fund.

For further information on the characteristics and costs of this sub-fund, we invite you to read the regulatory documents (prospectus available in English and French and DIC in the official languages of your country) available free of charge on our website www.lfde.com.

Investors or potential investors are informed that they can obtain a summary of their rights in the official language of their country or in English on the Regulatory Information page of the management company's website www.lfde.com or directly via the link below: <https://cdn.lfde.com/upload/partner/Droitsdelinvestisseur.pdf>

Information on withholding tax rates: for distribution units, dividends paid are taxed at 30%. For capitalization units of funds investing more than 10% of their net assets in debt securities, taxation at 30% on income derived directly or indirectly from the yield on debt securities.

Investors or potential investors may also file a claim in accordance with the procedure laid down by the management company. This information is available in the official language of the country or in English on the Regulatory Information page of the management company's website www.lfde.com or directly via the link below: <https://cdn.lfde.com/upload/partner/Droitsdelinvestisseur.pdf>

Finally, the investor's attention is drawn to the fact that the manager or the management company may decide to terminate the marketing agreements for its collective investment schemes in accordance with Article 93a of Directive 2009/65/EC and Article 32a of Directive 2011/61/EU.