

## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

## Product

### ECHIQUIER MAJOR SRI GROWTH EUROPE – A Share (ISIN: FR0010321828) Subfund of the Echiquier mutual fund (SICAV) managed by La Financière de l'Échiquier

**Name of the manufacturer** La Financière de l'Échiquier

**Website** | [www.lfde.com](http://www.lfde.com)

**Contact** | Call + 33 (01) 47 23 90 90 for more information

**Competent Authority** | The Autorité des Marchés Financiers is responsible for the supervision of La Financière de l'Échiquier with regard to this key information document. La Financière de l'Échiquier is authorised in France under no. GP 91004 and is regulated by the Autorité des Marchés Financiers.

**Date of production of the key information document** | 01/06/2023

## Warning

You are about to buy a product that is not simple and can be difficult to understand.

## What is this product?

**Type** | Subfund of a SICAV (open-end investment company) governed by French law. Each shareholder has co-ownership rights on the SICAV's net assets in proportion to the number of shares held.

**Term** | The Fund was created on 11/03/2005 and its expected term is 99 years. This term may be extended or the Fund can be dissolved early on the initiative of its Board of Directors. The terms and conditions for extension or dissolution are described in more detail in the articles of association of the SICAV. The Fund has no maturity date.

**Objectives** | Echiquier Major SRI Growth Europe is a dynamic subfund seeking long-term performance through exposure to European equity markets and investing in leading growth companies in their sectors, using a dual "best in universe" and "best efforts" ESG approach. This objective is combined with an extra-financial approach incorporating environmental, social, and governance (ESG) criteria, such as the issuer's environmental policy, employee protection or the competence of the management team. The extra-financial objective is to help companies move forward on ESG issues by engaging in dialogue with them on a regular basis and by sharing with them specific areas of improvement monitored over time.

L'indice «Refinitiv Europe Focus Hedged» est un indicateur représentatif de la gestion d'Echiquier Convexité SRI Europe. Cet indice, utilisé uniquement à titre indicatif, est calculé en euros et coupons réinvestis et est couvert contre le risque de change. L'attention du souscripteur est attirée sur le fait que la composition du portefeuille pourra s'éloigner sensiblement de celle de son indicateur de référence.

L'objectif de gestion de l'OPCVM est associé à une démarche de nature extra-financière, intégrant la prise en compte de critères environnementaux, sociaux et de gouvernance (ESG), tels que la politique environnementale de l'émetteur, la protection des salariés ou encore la compétence de l'équipe dirigeante, selon une double approche ESG « best in universe » et « best effort ».

Echiquier Convexité SRI Europe est en permanence exposé entre 60 et 100% en obligations convertibles et titres assimilés européens. L'accent est mis sur les obligations convertibles dites « mixtes », car elles présentent un profil de rendement/risque qui cherche à profiter de la hausse des actions tout en bénéficiant de l'effet de la composante obligataire du titre qui vise à atténuer l'incidence d'une baisse. Afin de déterminer les meilleures opportunités d'investissements à moyen et long terme, l'équipe de gestion concentre son analyse sur différents facteurs macro et micro-économiques, sur une analyse fondamentale et quantitative des sous-jacents actions, une analyse fondamentale du crédit des émetteurs ainsi que d'une analyse technique et quantitative de certains instruments de convexité (options, options convertibles, ...). Cette appréciation par les gérants du risque de crédit lié à chaque émetteur faisant partie intégrante du processus de gestion, l'OPCVM ne se fixe pas de limite particulière en termes de notations externes. Ainsi, les investissements dans des titres non notés ou « à haut rendement » (soit des titres spéculatifs, plus risqués) peuvent représenter jusqu'à 100% de l'actif de l'OPCVM. Les allocations

géographiques et sectorielles au sein des différents marchés sont effectuées au gré du gérant. L'OPCVM est exposé aux autres pays de l'OCDE (hors UE, AELE ou Royaume Uni) à hauteur de 20% maximum de l'actif.

Dans certains cas particuliers ou techniques (attente d'investissement, obligations converties en actions, réplication du profil de risque d'une convertible ...), le portefeuille peut être investi jusqu'à 10% en actions européennes. La majeure partie du temps, l'investissement direct en actions est accessoire. Dans le cadre de la construction du portefeuille et de l'appréciation des critères extra financiers, l'équipe de gestion sélectionne des valeurs selon une méthodologie interne de notation ESG, après application d'un filtre d'exclusions sectorielles. Cette approche peut impliquer certaines limites méthodologiques détaillées dans le prospectus. Par ailleurs, pour une information plus détaillée sur la méthodologie de notation extra-financière mise en œuvre dans l'OPCVM et ses limites, l'investisseur est invité à se référer au Code de Transparence de La Financière de l'Echiquier disponible sur le site internet [www.lfde.com](http://www.lfde.com).

Les gérants peuvent investir dans la limite de 10% dans des parts ou actions d'OPCVM lorsqu'ils le considèrent utile à la stratégie de gestion ou pour rémunérer des liquidités. Les instruments dérivés peuvent être utilisés pour intervenir sur les différents types de risques du portefeuille : change, actions, taux et crédit (dans ce cas spécifique : uniquement en achat de protection CDS mono-signature ou indice).

**Benchmark** | MSCI EUROPE NR

**Allocation of income** | Accumulation

**Cut-off time for centralising subscription/redemption orders** | The investor may obtain a redemption on request every business day. Redemption requests are centralised each market trading day before 12 p.m. (Paris time) with our centralising agent BNP Paribas SA and executed on the net asset value calculated on the closing price on the day they are centralised.

**Valuation frequency** | The net asset value is calculated daily except on days when the Paris stock exchange is closed and on French public holidays.

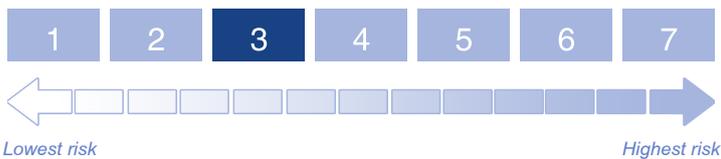
**Intended retail investor** | Potential investors are aware of the risks inherent in holding this type of product and have an investment horizon corresponding to its recommended investment period. This fund may not be suitable for investors who plan to withdraw their money before 5 years. The fund is available to US Persons (more information can be found in the prospectus).

**Depositary** | BNP Paribas SA

The prospectus, the annual reports and the most recent interim documents, as well as any other practical information, and in particular where to find the most recent price of the shares are available on our website [www.lfde.com](http://www.lfde.com) or upon simple written request, free of charge, at: La Financière de l'Echiquier 53 avenue d'Iéna, 75116 Paris.

## What are the risks and what could I get in return?

### Risk indicator



The risk indicator is based on the assumption that you hold the shares for 5 years.

The real risk can be very different if you opt for an exit before this period, and you could get less in return.

L'indicateur synthétique de risque permet d'apprécier le niveau de risque de ce produit par rapport à d'autres. Il indique la probabilité que ce produit enregistre des pertes en cas de mouvements sur les marchés ou d'une impossibilité de notre part de vous payer.

We have classified the product in risk class 4 out of 7, which is a medium risk class. In other words, the potential losses related to the product's future results are at a medium level and, if the situation deteriorates on the financial markets, it is possible that our ability to pay you will be affected.

**Risks materially relevant and not taken into account in the indicator:**  
Credit risk.

As this product does not provide protection against market fluctuations, you may lose some or all of your investment.

### Performance scenarios I

The figures shown include all costs of the product itself, including the portion paid to your advisor or distributor by La Financière de l'Échiquier. These figures do not take into account your personal tax situation, which may also affect the amounts you receive.

What you will get from this product depends on future market performance. Future market trends may change and cannot be predicted precisely. The unfavourable, moderate and favourable scenarios presented represent examples using the best and worst performance, as well as the average performance of the product over the past 10 years. Markets could move very differently in the future.

Recommended holding period: 5 years

Example of an Investment: € 10,000

Scenarios		If you exit after 1 year	If you exit after 5 years (Recommended holding period)
<b>Minimum</b>	As this product does not provide protection against market fluctuations, there is no guaranteed minimum return. You may lose some or all of your investment.		
<b>Stress</b>	<b>What you might get back after costs</b>	<b>€ 4,840</b>	<b>€ 4,060</b>
	Average annual return	-51.63%	-16.48%
<b>Unfavourable</b>	<b>What you might get back after costs</b>	<b>€ 7,450</b>	<b>€ 10,390</b>
	Average annual return	-25.46%	0.77%
<b>Moderate</b>	<b>What you might get back after costs</b>	<b>€ 10,430</b>	<b>€ 13,290</b>
	Average annual return	4.31%	5.85%
<b>Favourable</b>	<b>What you might get back after costs</b>	<b>€ 13,580</b>	<b>€ 18,220</b>
	Average annual return	35.78%	12.74%

The stress scenario shows what you could get in extreme market situations.

Scénario défavorable : ce type de scénario s'est produit pour un investissement dans le produit entre le 30/09/2021 et le 30/09/2022 (scénario 1 an) et entre le 30/09/2020 et le 30/09/2022 (scénario 5 ans)

Scénario intermédiaire : ce type de scénario s'est produit pour un investissement dans le produit entre le 31/12/2015 et le 31/12/2016 (scénario 1 an) et entre le 31/07/2016 et le 31/07/2018 (scénario 5 ans)

Scénario favorable : ce type de scénario s'est produit pour un investissement dans le produit entre le 31/03/2020 et le 31/03/2021 (scénario 1 an) et entre le 30/04/2013 et le 30/04/2015 (scénario 5 ans)

## What happens if La Financière de l'Échiquier is unable to pay out?

The product is a co-ownership of financial instruments and deposits separate from the management company. In the event of failure of the latter, the assets of the product held in custody by the depositary will not be affected. In the case of failure of the depositary, the risk of financial loss for the product is reduced due to the legal segregation of the assets of the depositary and those of the product.

## What are the costs?

The person who sells this product to you or who provides you with advice about it may ask you to pay additional costs. If so, this person will inform you about these costs and show you the impact of these costs on your investment.

## Coûts au fil du temps :

The tables show the amounts deducted from your investment in order to cover the different types of costs. These amounts depend on the amount you invest, the time you hold the product, and the product's return. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

We assumed:

- that in the first year you will recover the amount you invested (annual return of 0%). That for other holding periods, the product changes as indicated in the moderate scenario.
- EUR 10,000 is invested.

	If you exit after 1 year	If you exit after 5 years (Recommended holding period)
<b>Total costs</b>	<b>€ 573</b>	<b>€ 2,355</b>
<b>Impact of annual costs (*)</b>	5.81%	3.75% each year

(\*) It shows the extent to which costs reduce your return annually during the holding period. For example, it shows that if you exit at the end of the recommended holding period, your average annual return is 9.61% before costs and 5.85% after this deduction.

We may share the costs with the person selling the product to cover the services they provide to you. This person will inform you of the amount.

## Composition of costs:

One-off costs at entry or exit		If you exit after 1 year
Entry costs	3.00% of the amount you pay when you enter the investment. This is the maximum amount you will pay. The person selling the product will inform you of the actual costs.	EUR 300
Exit costs	We will not charge an exit cost for this product, but the person who sells the product can do so.	EUR 0
Recurring costs charged each year		
Management fees and other administrative and operating expenses	2.39% of the value of your investment per year. This estimate is based on actual costs over the past year.	EUR 232
Transaction costs	0.42% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the investments underlying the product. The actual amount varies according to the quantity we buy and sell.	EUR 41
Incidental costs taken under specific conditions		
Performance fees and incentive fees	There are no performance fees for this product.	EUR 0

## How long should I hold it and can I take money out early?

Recommended holding period: at least 5 years due to the nature of the assets underlying this investment. Holding for a period shorter than the recommended holding period may not be in the investor's best interests. You can request redemption of your shares on a daily basis. Redemptions are executed on a daily basis.

## How can I complain?

You may make a complaint about the product or behaviour (i) of La Financière de l'Échiquier (ii) of a person who provides advice on this product, or (iii) a person who sells this product by sending an e-mail or letter to the following persons, as the case may be:

- If your complaint concerns a person who provides you with advice on the product or who offers it to you, please contact that person directly.
- If your complaint relates more specifically to the product itself or the behaviour of La Financière de l'Échiquier, you can send a letter to the following address: La Financière de l'Échiquier – 53 avenue d'Iéna, 75116 Paris, or by e-mail to [contact@lfde.com](mailto:contact@lfde.com).

We invite you to consult the complaints handling procedure available on the company's website [www.lfde.com](http://www.lfde.com) for more information.

## Other relevant information

Information on past performance is available at the following link: [www.lfde.com](http://www.lfde.com) / "Funds" section up to 10 years depending on the date the share was created. The prospectus, the annual reports and the latest periodic documents are also available in this section, as are the net asset values of the product. The extra-financial objective of the product complies with the provisions of Article 8 of the SFDR. Information on sustainable finance can be found on the following link: [www.lfde.com](http://www.lfde.com) / "Responsible investment" section.

Investors may contact the Mediator of the AMF if they are not satisfied with the response to a complaint.

When this product is used as a vehicle in a unit-linked life insurance or capitalisation contract, additional information about this contract, such as the costs of the contract, that is not included in the costs mentioned in this document, the contact details for complaints and the procedures in the event of failure of the insurance company are mandatorily provided in the key information document of the contract given to you by your insurer or broker or any other insurance intermediary in compliance with its legal obligation.

## Additional information for investors in Switzerland:

The prospectus for Switzerland, the key information document, the Articles of Association, the annual and semi-annual reports as well as further information are available free of charge from the Swiss Representative of the Fund: Carnegie Fund Services Ltd., 11, rue du Général-Dufour, CH-1204 Geneva, Website: [www.carnegie-fund-services.ch](http://www.carnegie-fund-services.ch). The Swiss Paying Agent of the Fund is Banque Cantonale de Genève, 17, quai de l'Île, CH-1204 Geneva. Current share prices are available on [www.fundinfo.com](http://www.fundinfo.com). The risk indicator and the performance scenarios have been calculated and presented according to the provisions of the home jurisdiction of the Fund