

## Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

## Product

### ECHIQUIER HYBRID BONDS - I share (ISIN: FR0013217999)

Subfund of the Echiquier mutual fund (SICAV) managed by La Financière de l'Échiquier

**Name of the manufacturer** La Financière de l'Échiquier

**Website** | [www.lfde.com](http://www.lfde.com)

**Contact** | Call + 33 (01) 47 23 90 90 for more information

**Competent Authority** | The Autorité des Marchés Financiers is responsible for the supervision of La Financière de l'Échiquier with regard to this key information document. La Financière de l'Échiquier is authorised in France under No. GP 91004 and regulated by the Autorité des Marchés Financiers.

**Date of production of the key information document** | 10/05/2024

## Warning

You are about to buy a product that is not simple and can be difficult to understand.

## What is this product?

**Type** | Subfund of a SICAV (open-end investment company) governed by French law. Each shareholder has co-ownership rights on the SICAV's net assets in proportion to the number of shares held.

**Term** | The Fund was created on 13/07/2017 and its expected term is 99 years. This term may be extended or the Fund can be dissolved early on the initiative of its Board of Directors. The terms and conditions for extension or dissolution are described in more detail in the articles of association of the SICAV. The Fund has no maturity date.

**Objectives** | UCITS classified as "Bonds and other debt securities denominated in euros", the investment objective of ECHIQUIER HYBRID BONDS is to outperform, on an annualized basis over a minimum investment horizon of three years, net of fees, the iBoxx € Non-Financials Subordinated Total Return Index (net coupons reinvested) through investments mainly in perpetual bonds or bonds with a very long maturity.

Investors are advised that the portfolio's composition may differ from that of the benchmark index. However, the iBoxx € Non-Financials Subordinated Total Return Index, which is the index of subordinated bonds issued by non-financial private companies denominated in euros, may be used as an ex-post performance indicator. Additional information about the index is available on the website at [www.iboxx.com](http://www.iboxx.com).

The portfolio is managed on an active and discretionary basis. With respect to stock-picking, the management team does not exclusively or automatically rely on ratings issued by rating agencies but bases its buy and sell decisions on its own fundamental analyses of issuers and bonds.

The allocation will be as follows:

- 80% minimum in bonds or subordinated debt securities issued by non-financial private companies called "hybrids". "Hybrid" refers to subordinated, perpetual or very mature bonds or debt securities.

The UCITS may not invest in subordinated bonds or debt securities issued by a financial institution (bank or insurance) such as Tier1, Coco or Tier2, etc.

The eligible securities are denominated in euros.

The holding of bonds whose issuers are unrated or whose rating is strictly lower than BBB- (Standard & Poor's rating or equivalent rating from an independent rating agency) is limited to a maximum of 10% of the net assets.

The rating of issuers and bonds is assessed when the securities are acquired. In the event of a downgrade of an issuer in the "speculative" (high yield) or unrated category (Standard & Poor's rating or equivalent rating from an independent rating agency), the sale of the security will be done as soon as possible, taking into account the interest of the holders if the above constraints were no longer respected.

Bonds in the portfolio may have a rating strictly below BBB- (Standard & Poor's rating or equivalent rating from an independent rating agency) for 100% of the net assets, to the extent that the subordinated bonds generally have a lower rating compared with the rating of the issuers.

The overall sensitivity to interest rates is between "0" and "+15". When the manager considers the market conditions to be unfavourable

in a completely discretionary manner, up to 100% of the UCITS' net assets may be

invested in securities in the form of bonds (subordinated or not), debt securities, and/or money market instruments deemed investment grade by the management company or rating agency.

The UCITS may invest in financial futures traded on French and foreign regulated, organised, or over-the-counter markets to hedge the portfolio against interest rate risk on a discretionary basis according to the manager's expectations through the use of sovereign yield hedging derivatives. Investors are not exposed to currency risk. The UCITS will not use TRS (Total Return Swaps).

The UCITS may also invest up to 10% of its net assets in units or shares of European UCITS or AIF meeting the four criteria of Article R.214-13 of the French Monetary and Financial Code.

Finally, the UCITS may use deposits (max 20% of its net assets) and cash borrowings (max 10% of its net assets).

Furthermore, the portfolio management team systematically includes an extra-financial approach in building the portfolio, although extra-financial criteria are not a determining factor in investment decisions.

**Benchmark** | IBOXX EUR NON-FIN SUBORD. TR

**Allocation of income** | Accumulation

**Cut-off time for centralising subscription/redemption orders** | The investor may obtain a redemption on request every business day. Redemption requests are centralised each market trading day before 12 p.m. (Paris time) with our centralising agent BNP Paribas SA and executed on the net asset value calculated on the closing price on the day they are centralised.

**Valuation frequency** | The net asset value is calculated daily except on days when the Paris stock exchange is closed and on French public holidays.

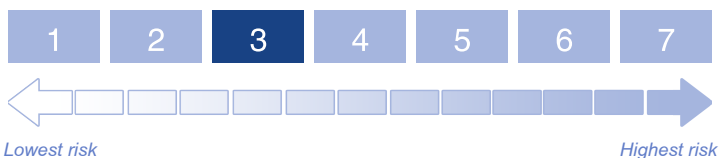
**Intended retail investor** | Potential investors are aware of the risks inherent in holding this type of product and have an investment horizon corresponding to its recommended investment period. This fund may not be suitable for investors who plan to withdraw their money before 3 years. The fund is available to US Persons (more information can be found in the prospectus).

**Depository** | BNP Paribas SA

The prospectus, the annual reports and the most recent interim documents, as well as any other practical information, and in particular where to find the most recent price of the shares are available on our website [www.lfde.com](http://www.lfde.com) or upon simple written request, free of charge, at: La Financière de l'Échiquier 53 avenue d'Iéna, 75116 Paris.

## What are the risks and what could I get in return?

### Risk indicator



The risk indicator is based on the assumption that you hold the shares for 3 years.



The real risk can be very different if you opt for an exit before this period, and you could get less in return.

The synthetic risk indicator makes it possible to assess the level of risk of this product compared to others. It indicates the likelihood that this product will incur losses in the event of market movements or if we are unable to pay you.

We have classified the product in risk class 3 out of 7, which is a low to medium risk class. In other words, the potential losses linked to the product's future results are low to medium and, if the situation deteriorates in the financial markets, it is unlikely that our ability to pay you will be affected.

**Risks materially relevant and not taken into account in the indicator:** Credit risk, Liquidity risk, Counterparty risk.

As this product does not provide protection against market fluctuations, you may lose some or all of your investment.

### Performance scenarios I

The figures shown include all costs of the product itself, including the portion paid to your advisor or distributor by La Financière de l'Échiquier. These figures do not take into account your personal tax situation, which may also affect the amounts you receive.

What you will get from this product depends on future market performance. Future market trends may change and cannot be predicted precisely. The unfavourable, moderate and favourable scenarios presented represent examples using the best and worst performance, as well as the average performance of the product over the past 10 years. Markets could move very differently in the future.

Recommended holding period: 3 years

Example of an Investment: €10,000

Scenarios		If you exit after 1 year	If you exit after 3 years (Recommended holding period)
<b>Minimum</b>	As this product does not provide protection against market fluctuations, there is no guaranteed minimum return. You may lose some or all of your investment.		
<b>Stress</b>	<b>What you might get back after costs</b>	<b>€8,180</b>	<b>€8,030</b>
	Average annual return	-18.20%	-7.07%
<b>Unfavourable</b>	<b>What you might get back after costs</b>	<b>€8,120</b>	<b>€8,310</b>
	Average annual return	-18.84%	-6.00%
<b>Moderate</b>	<b>What you might get back after costs</b>	<b>€9,740</b>	<b>€10,270</b>
	Average annual return	-2.58%	0.90%
<b>Favourable</b>	<b>What you might get back after costs</b>	<b>€10,850</b>	<b>€11,210</b>
	Average annual return	8.48%	3.87%

The stress scenario shows what you could get in extreme market situations.

Unfavourable scenario: this type of scenario occurred for an investment in the product between 30/09/2021 and 30/09/2022 (1-year scenario) and between 30/09/2019 and 30/09/2022 (5-year scenario)

Moderate scenario: this type of scenario occurred for an investment in the product between 30/06/2014 and 30/06/2015 (1-year scenario) and between 31/05/2015 and 31/05/2018 (5-year scenario)

Favourable scenario: this type of scenario occurred for an investment in the product between 28/02/2016 and 28/02/2017 (1-year scenario) and between 28/02/2016 and 28/02/2019 (5-year scenario)

## What happens if La Financière de l'Échiquier is unable to pay out?

The product is a co-ownership of financial instruments and deposits separate from the management company. In the event of failure of the latter, the assets of the product held in custody by the depositary will not be affected. In the case of failure of the depositary, the risk of financial loss for the product is reduced due to the legal segregation of the assets of the depositary and those of the product.

## What are the costs?

The person who sells this product to you or who provides you with advice about it may ask you to pay additional costs. If so, this person will inform you about these costs and show you the impact of these costs on your investment.

### Costs over time:

The tables show the amounts deducted from your investment in order to cover the different types of costs. These amounts depend on the amount you invest, the time you hold the product, and the product's return. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

We assumed:

- that in the first year you will recover the amount you invested (annual return of 0%). That for other holding periods, the product changes as indicated in the moderate scenario.
- EUR 10,000 is invested.

	If you exit after 1 year	If you exit after 3 years (Recommended holding period)
<b>Total costs</b>	<b>€496</b>	<b>€737</b>
<b>Impact of annual costs (*)</b>	<b>5.00%</b>	<b>2.49% each year</b>

(\*) It shows the extent to which costs reduce your return annually during the holding period. For example, it shows that if you exit at the end of the recommended holding period, your average annual return is 3.39% before costs and 0.90% after this deduction.

We may share the costs with the person selling the product to cover the services they provide to you. This person will inform you of the amount.

#### Composition of costs:

One-off costs at entry or exit		If you exit after 1 year
Entry costs	4.00% of the amount you pay when you enter the investment. This is the maximum amount you will pay. The person selling the product will inform you of the actual costs.	EUR 400
Exit costs	We will not charge an exit cost for this product, but the person who sells the product can do so.	EUR 0
Recurring costs charged each year		
Management fees and other administrative and operating expenses	0.60% of the value of your investment per year. This estimate is based on actual costs over the past year.	EUR 58
Transaction costs	0.40% of the value of your investment per year. This is an estimate of the costs incurred when we buy and sell the investments underlying the product. The actual amount varies according to the quantity we buy and sell.	EUR 39
Incidental costs taken under specific conditions		
Performance fees and incentive fees	20% including taxes of the Fund's outperformance, net of fixed management fees, relative to its benchmark index, provided the Fund's performance is positive and once the underperformance of the last 5 years has been fully compensated for. The performance fee is crystallised every year on 31 March. The real amount varies depending on the performance of your investment. The total cost estimate includes the average over the past 5 years.	EUR 0

#### How long should I hold it and can I take money out early?

Recommended holding period: at least 3 years due to the nature of the assets underlying this investment.

Holding for a period shorter than the recommended holding period may not be in the investor's best interests.

You can request redemption of your shares on a daily basis. Redemptions are executed on a daily basis.

#### How can I complain?

You may make a complaint about the product or behaviour (i) of La Financière de l'Échiquier (ii) of a person who provides advice on this product, or (iii) a person who sells this product by sending an e-mail or letter to the following persons, as the case may be:

- If your complaint concerns a person who provides you with advice on the product or who offers it to you, please contact that person directly.
- If your complaint relates more specifically to the product itself or the behaviour of La Financière de l'Échiquier, you can send a letter to the following address: La Financière de l'Échiquier – 53 avenue d'Iéna, 75116 Paris, or by e-mail to [contact@lfde.com](mailto:contact@lfde.com).

We invite you to consult the complaints handling procedure available on the company's website [www.lfde.com](http://www.lfde.com) for more information.

#### Other relevant information

Information on past performance is available at the following link: [www.lfde.com](http://www.lfde.com) / "Funds" section up to 10 years depending on the date the share was created. The prospectus, the annual reports and the latest periodic documents are also available in this section, as are the net asset values of the product.

The extra-financial objective of the product complies with the provisions of Article 8 of the SFDR. Information on sustainable finance can be found on the following link: [www.lfde.com](http://www.lfde.com) / "Responsible investment" section.

Investors may contact the Mediator of the AMF if they are not satisfied with the response to a complaint.

When this product is used as a vehicle in a unit-linked life insurance or capitalisation contract, additional information about this contract, such as the costs of the contract, that is not included in the costs mentioned in this document, the contact details for complaints and the procedures in the event of failure of the insurance company are mandatorily provided in the key information document of the contract given to you by your insurer or broker or any other insurance intermediary in compliance with its legal obligation.